



Spend Management with SAP Concur

PROVEN RESULTS WITH OUR CLIENTS:

As an SAP Concur Partner, Genesis will guide and empower your organization to streamline operations by revolutionizing expense and travel management through SAP Concur's innovative solutions. Together, we'll free your teams from administrative burdens, optimize cost control, and provide real-time insights, allowing you to focus on strategic growth. Choose Genesis for a transformative journey towards enhanced efficiency, productivity, and limitless value.

- **Eliminated over \$1.0M annually in AP costs, without cutting any employees**
- **Trip request approval cycle times were reduced from an average of five days to two days**
- **Expense reimbursement cycle times decreased from seven days to three days**

Genesis Consulting's SAP Concur Solution Experts act as Strategic Advisors and Implementation Partners to assist our clients in delivering value quicker, creating high producing teams, and increasing customer satisfaction.

SAP CONCUR SERVICES

- Advisory/Consulting Services
- Business Process Reengineering (BPR)
- Implementation Services
- System Integration Services
- Project Management Support
- Organizational Change Management
- Training
- Remote Support



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SAP® Concur® Partner



ISO 9001:2015
CERTIFIED COMPANY



Nobody Knows These Solutions Better

Our consultants bring years of hands-on experience and leading practices to their teams every day. This is based on extensive knowledge implementing SAP Concur Solutions.

EXPENSE: We are T&E experts and simplify the unwelcome task of completing an expense report. By leveraging our experience, not only with SAP Concur's platform, but also understanding real world challenges, we can help you to build a process that will all but eliminate the burden of reimbursing your employees for travel and/or non-travel expenses.

INVOICE: We understand the challenges faced by AP when processing thousands of paper invoices. We have demonstrated expertise to assist you in building an automated payables process where instead of touching every invoice, it is an exception-based process which allows your team to focus on more strategic tasks instead of the manual tasks of processing an invoice.

INTEGRATION: For any automated process, being able to seamlessly move data between systems is imperative. Genesis has proven success bringing enterprise architecture and platform expertise to maximize the use of modular commercially available SAP Concur solutions with application programming interfaces (APIs) to connect to your accounting and HR systems.

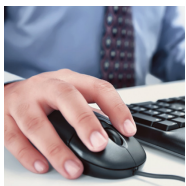
We Deliver Immediate Value

Our highly experienced team is entrepreneurial and strategic. Together with our clients, we develop a working environment that fosters innovation, productivity, and trust.



SAP CONCUR STRATEGY AND ROADMAPS

According to a recent McKinsey & Company study, over 70% of digital transformations fail due to lack of clarity, alignment, and commitment during requirements gathering and solutioning. Genesis Consulting provides value that reduces risk through better design, implementation, and deployment of new SAP Concur capabilities by aligning the business priorities with SAP Concur best practices based on a product vision and roadmap. We help key business and IT stakeholders align on critical business needs and the solution design.



SOLUTION IMPLEMENTATION AND INTEGRATION

Our experienced SAP Concur solution teams proactively anticipate our clients' business needs and constantly evolve Best Practice development practices. We lead the analysis of requirements, develop and test the software, plan releases to customers, and support the products we deliver. We leverage our agile approach to engage with organizations to bring differentiation in user experience, development, enhancements, and maintenance across the complete life cycle of the SAP Concur solution.



ORGANIZATIONAL CHANGE MANAGEMENT

Transformation requires companies to elevate active leadership, move at a faster pace, and encourage new behaviors. We work with our clients to identify the inherent "people-related" risks that can impact the success of any transformation initiative. We assess overall readiness for change by evaluating stakeholder groups across the organization, targeting communications to each diverse group based on their needs.



OPERATIONS, SUPPORT AND MAINTENANCE

Genesis has a global team of experienced SAP Concur consultants that support our client operations and development of future optimizations of the SAP Concur platform. We provide experience with Level 1 through 3 Help Desk and triage support solutions. Our model leverages performance data to optimize activities to improve user experience and drive innovation into an evolving SAP Concur product.

Our Successful SAP Digital Transformation Clients

COMMERCIAL

- Actavis Laboratories
- Allen Harim Foods
- AmerisourceBergen
- Coca Cola
- Ford Motor Company
- Forever 21
- Lumber Liquidators
- Nike
- Panasonic Automotive
- QVC
- Union Pacific
- ONroute
- Tidewater, Inc

PUBLIC SECTOR

- Fulton County Schools, GA
- Fairfax County Government/ Public Schools, VA
- Seattle Public Schools
- Minneapolis Public Schools, MN
- Monroe County, NY
- OmniTrans, San Bernardino, CA
- Washington Metro
- State of Arkansas
- State of Florida
- General Services Agency (GSA)
- United States Department of Agriculture
- NASA
- United States Army

UTILITIES

- Birmingham Water Works, AL
- Central Louisiana Electric Company
- HydroOne, Ontario Canada
- Loudoun Water, VA

What Our Successful Clients Have to Say

"With over 14,000 employees, implementing SAP Concur was quite an endeavor, but with Genesis guiding us, it was the smoothest transition we've ever had. Once everyone was onboard the paperless bandwagon, it was a game changer. Genesis made sure we had the proper training, empowering our operations team to walk employees through the new processes. The tools are so easy to use that everyone learned very quickly."

- Chief Financial Officer, Public Sector Client